

BIRGER.



The launch of BIRGER Rwanda: hub for our Pan African Expansion Strategy

BIRGER. has been the catalyst for the introduction of innovative ICT solutions and the dissemination of new technologies in the Indian Ocean Islands (IOI) since 1953.

BIRGER. is one of the major technology solutions and services providers in the IOI. This achievement has been possible through pro-activeness, hard work, determination and commitment of BIRGER's management and staff. BIRGER. has developed expertise in handling a wide range of technology solutions. With more than 60 years of maturity and experience in the IOI, we have capitalized on competencies to deploy tailor-made solutions as well as integrated end-to-end solutions. We are committed to bring the best of our solutions and technologies to our clients and to their end-clients to get access to greater value.

BIRGER. prides itself in being a multi-competency professional technology solutions and services provider. We work with leading technology firms like Symantec, NCR, Entrust Datacard among others. BIRGER. has been associated with a number of breakthrough technologies in the past such as computer systems for the banking sector and other innovations in telecoms, call centers and hotels.

Our strategic location in the Southern Indian Ocean provides us with immediate access to Eastern Africa and South West Asian countries.

Our footprint

We already have offices in:

- Comoros
- Kenya
- Madagascar
- Mauritius and Rodrigues
- Seychelles
- Uganda
- Tanzania
- Rwanda

Additionally, with our mobile and delocalized workforce, we have the possibility to operate in other regions in Africa and beyond.

What we do?

BIRGER's priority is to ensure that our solutions are secured and aligned with our customers' expectations.

Our experienced, qualified and certified resources assist our customers on a 24h/7 basis with After-Sales Services, IT Support, Remote Monitoring and Remote Support.

The focus of our strategic expansion in Africa is two fold; first of all, providing Cyber-security services, and secondly, delivering trusted identities and secured transaction solutions tailored to the Financial, Telecom and Public sectors.

Our African Strategy

Based on the rapidly changing landscape in the technology industry, we have identified that one of the key issues facing companies in Africa is Cyber Security. BIRGER, powered by Symantec, has built a Cyber Defense Centre (CDC) in Mauritius to provide Cyber Security Services and Solutions for the IOI and African markets.

To support our Cyber Security initiative, we have put in place a strategy to operate a hub in Rwanda to cover East Africa. We understand the importance of timeliness and proximity services when it comes to Cyber Security. This proposed operating model will allow us to intervene in a timely manner when required and provide the necessary proximity to our customers through our offices in East Africa.

We intend to leverage on this model of operation to offer additional value-added solutions in areas related to trusted identities and secured transaction solutions in partnership with Entrust Datacard. We have the ability to leverage on our know-how and expertise in different sectors to support both private and public institutions.

We consider the expansion of our firm in Africa as a natural development as we have made various successful deliveries in the IOI.



Our sectors

We have developed industry expertise in a number of sectors and our focus is namely Financial, Telecommunications, Call Centers, Hospitality and Government Sectors.

Among the main regional projects completed so far, BIRGER. has successfully implemented Technology Solutions in the IOI and East Africa. For instance, Migration of IT Infrastructure for Phoenix Insurance in Kenya, Tanzania, Uganda and Rwanda. For Interpol in Mauritius and Madagascar; For the Government of Comoros, namely modernizing the Ministry of Finance funded by the African Development Bank; The Seychelles Civil Aviation Authority Service; Airport of Mauritius as well as The Mauritius Ports Authority.

In the banking sector, our long lasting customer is the Mauritius Commercial Bank (MCB) and we have also developed projects for the Bank of Mauritius and the Central Bank of Seychelles. In the telecom sector, we have delivered various projects for Mauritius Telecom, Orange Business Services, TELMA and Emtel.



Our people

BIRGER. has a certified, competent and experienced workforce who are bilingual in both English and French.

We invest continuously in training to keep our teams of Engineers and Technicians up to date with ever-changing technologies. Overseas training is a permanent must for our experts, who regularly attend international seminars and workshops.

We value the sharing of knowledge: on one hand, we intend to bring our expertise to Rwanda and on the other, we believe that we have a lot to learn from Rwanda. By recruiting local people in Rwanda, we will be creating employment in Rwanda thus contribute towards the development of the country. We will provide world-class training by experts which will allow us to locally respond to the imminent needs of local companies and those from the surrounding countries.

Our partners

BIRGER. currently works with leading technology firms and in Rwanda we shall be collaborating specifically with Symantec and Entrust Datacard.

Symantec



Based on our strategic partnership with Symantec, BIRGER. has developed a CDC in Mauritius, owned and operated by BIRGER., to provide Cyber Security Services to companies in Rwanda, other African countries and IOI.

Symantec is the Global Leader in Cyber Security, founded in April 1982, which is a fortune 500 company, and operating one of the largest Global Data Intelligence Networks. The company employs more than 20,000 employees in more than 50 countries. 95% of fortune 500 companies are Symantec customers. In fiscal year 2014, Symantec recorded revenues of US\$ 6.7 Bn.

To combat more sophisticated and well-funded cyber criminals, Symantec has developed a holistic approach to security with the view to become an extension of its customers' security strategy. Consequently, Symantec offers Cyber Security Services which leverages on its expertise and insights from more than 500 security professionals located in its different CDC around the Globe. Since Symantec has not yet developed any CDC activities for Africa, Symantec has partnered with BIRGER. with the view to cover Africa from Mauritius.

The fact that Symantec has decided to partner with BIRGER. demonstrates its trust in BIRGER's ability to provide Cyber Security Services to world standard.

Jacques Harel, Chief Executive Officer of BIRGER. says: " Our partnership with Symantec offers the security and customization that our customers demand with the capability to offer seamless Cyber Security Services, meaning that data will be sent to Symantec for analysis, and BIRGER. will then take pro active steps to pre-empt and remediate any Cyber Security incident either remotely from our CDC in Mauritius or empower our engineers located in our network of local offices"

Entrust Datacard



In partnership with Entrust Datacard we shall offer value-added solutions in areas related to trusted identity and secure transaction technologies that make those experiences reliable and secure. Entrust Datacard solutions range from the physical world of financial cards, passports and ID cards to the digital realm of authentication, certificates and secure communications. Consumers, citizens and employees increasingly expect anywhere-anytime experiences – whether they are making purchases, crossing borders, accessing e-gov services or logging onto corporate networks.

With more than 2,000 Entrust Datacard colleagues around the world, and a network of strong global partners, the company serves customers in 150 countries worldwide. Entrust Datacard was founded in 1969 and is a privately held company headquartered in Minneapolis, Minnesota, USA. It generates Over \$600M in annual revenue with employees in 34 worldwide locations

Jacques Harel comments: "Based on our long standing relationship with Entrust Datacard and leveraging on our local presence in Rwanda, I am of the view that the potential synergies between both our organisations would be enhanced solutions to our customers to deliver trusted identities and secured transaction solutions".

Contact Us

Our East African hub will be in Rwanda, located as from 1st April 2016 at the Kigali City Tower, 14th Floor, Avenue Du Commerce, Kigali, Rwanda.

For any further information please visit our web site www.birger.technology or please contact us by sending us a mail at: b_contacted@birger.technology.